



Financial inclusion through mobile banking and digital financial services for rural agricultural labourers

P Jayalakshmi¹, M Ganesan²

¹ Research Scholar, Department of Commerce, Raja Doraisingam Government Arts College, Affiliated to Alagappa University, Karaikudi, Sivagangai, Tamil nadu, India

² Assistant professor, Department of Commerce, Raja Doraisingam Government Arts College, Affiliated to Alagappa University, Karaikudi, Sivagangai, Tamilnadu, India

Abstract

This study investigates the relationships between mobile banking, digital financial services, digital literacy, financial education, regulatory frameworks, financial inclusion, economic stability, and poverty rates in rural agricultural communities. Findings reveal a lack of a statistically significant correlation between access to mobile banking and financial inclusion, suggesting a need for deeper exploration of barriers to financial inclusion. The impact of digital literacy and financial education programs on mobile banking adoption is inconclusive, with significance pending analysis results. Regulatory and policy frameworks exhibit limited influence on mobile banking accessibility and usage. Importantly, financial inclusion does not significantly correlate with reduced poverty rates, indicating the need for multifaceted poverty reduction strategies. Recommendations include enhancing digital literacy and financial education programs and revising regulatory frameworks. A holistic approach to poverty alleviation that addresses structural factors is advised.

Keywords: Mobile banking, digital financial services, rural communities, financial inclusion, digital literacy, financial education, regulatory frameworks, economic stability, poverty rates, poverty reduction strategies

Introduction

In the era of digitization, mobile banking and digital financial services have emerged as powerful tools in promoting financial inclusion, particularly among rural agricultural labourers. This transformation has bridged the gap between traditional banking and the unbanked or underbanked populations, providing them with access to essential financial services. Beck, T., & Cull, R. (2014).^[1] The advent of mobile banking has revolutionized the way individuals manage their finances, transferring money, accessing credit, and even investing, all through the convenience of their mobile devices.

Financial inclusion is a global challenge, but it holds particular significance in rural areas where a significant proportion of the population relies on agriculture as their primary source of income. Kshetri, N. (2017)^[8]. Many rural agricultural labourers are excluded from the formal financial system due to various factors, including the lack of physical bank branches, financial literacy, and the inability to meet traditional banking requirements. World Bank. (2018) However, mobile banking and digital financial services have the potential to address these challenges and empower rural agricultural labourers by bringing banking services to their fingertips. Yadav, P., & Tanwar, M. (2018)^[11]

This paper explores the multifaceted landscape of mobile banking and digital financial services in the context of rural agricultural labourers, shedding light on how these innovations can promote financial inclusion in an otherwise marginalized segment of the population. By examining the current state of financial inclusion, the role of technology and mobile banking, and the challenges and opportunities for rural agricultural labourers, this research aims to provide a comprehensive understanding of the topic.

Statement of the Problem

Despite the global advancement in mobile banking and digital financial services, a substantial proportion of rural agricultural labourers in many regions face significant challenges in accessing and benefiting from these innovations. Financial inclusion, which plays a pivotal role in economic development and poverty reduction, remains an elusive goal for this demographic. The problem at hand is the limited access to, and utilization of, mobile banking and digital financial services among rural agricultural labourers, leading to their exclusion from the formal financial system. Several interrelated factors contribute to this issue:

Limited Infrastructure and Connectivity: Many rural areas lack the necessary digital infrastructure and reliable internet connectivity required for mobile banking, rendering these services inaccessible to the target population.

1. Low Digital Literacy: A significant proportion of rural agricultural labourers may lack the digital literacy necessary to navigate mobile banking applications, understand financial terms, and make informed financial decisions.

2. Inadequate Financial Education: The lack of financial education and awareness programs in rural areas further hinders the adoption of mobile banking and digital financial services. Many agricultural labourers are unaware of the benefits and functionality of these services.

3. Trust and Security Concerns: Rural populations may have reservations about the security and trustworthiness of digital financial platforms, given their limited experience with these technologies.

4. Inadequate Product Adaptation: Financial institutions and service providers may not sufficiently adapt their products and services to meet the specific needs and preferences of rural agricultural labourers.

5. Regulatory and Policy Constraints: Existing regulatory and policy frameworks may not be conducive to expanding mobile banking and digital financial services to rural areas, inhibiting their development and adoption.

Objective of the Study

- To assess the current level of access and adoption of mobile banking and digital financial services among rural agricultural labourers.
- To identify the key barriers and challenges hindering the use of mobile banking and digital financial services in rural agricultural communities.
- To examine the impact of financial education and digital literacy programs on improving the utilization of digital financial services among rural agricultural labourers.
- To investigate the role of regulatory and policy frameworks in facilitating or impeding the expansion of mobile banking and digital financial services in rural areas.
- To analyze the potential socioeconomic benefits of increased financial inclusion through mobile banking and digital financial services in rural agricultural communities.

Research methodology

1. Population

The population under study consists of rural agricultural labourers in a specific region or country. The study aims to assess the financial inclusion status and the adoption of mobile banking and digital financial services within this demographic.

2. Sampling

Given the potentially large and diverse population of rural agricultural labourers, a stratified random sampling method will be employed to ensure representativeness. The strata may be based on geographical regions or clusters of rural areas to account for variations in infrastructure, economic conditions, and access to financial services.

3. Sample Size

The sample size will depend on the size of the target population and the desired level of confidence and margin of error. 150 samples collected out of 300 questionnaire distributed among respondents. A sample size of at least a few hundred participants is typically recommended for survey-based research to provide statistically meaningful results. This size allows for a representative cross-section of rural agricultural labourers.

4. Data Collection Method

Data will be collected through a mixed-method approach, combining surveys, interviews, and secondary data sources.

5. Surveys

Structured questionnaires will be administered to collect quantitative data on mobile banking and digital financial service usage, financial inclusion, digital literacy, and demographic information. A random sample of respondents will be selected from the chosen strata. 150 samples collected out of 300 questionnaire distributed among respondents.

6. Interviews

Qualitative data will be gathered through in-depth interviews with key informants, such as local leaders, financial service providers, and agricultural labourers. This will provide deeper insights into the challenges and opportunities associated with mobile banking and digital financial services in rural areas.

7. Secondary Data Sources

Existing data sources, such as government reports, financial institution records, and regional statistics, will be utilized to supplement the primary data and provide a broader context for the study.

8. Data Analysis

The collected data will be analysed using appropriate statistical techniques, including descriptive statistics, correlation analysis, regression analysis, and thematic analysis for qualitative data. The aim is to explore relationships between variables, test hypotheses, and draw conclusions regarding the impact of mobile banking and digital financial services on the financial inclusion of rural agricultural labourers.

9. Ethical Considerations

The research will adhere to ethical guidelines, ensuring informed consent from participants, privacy protection, and data confidentiality. Any personal or sensitive information collected will be anonymized and stored securely. The study will also respect cultural sensitivities and local customs.

Hypothesis

1. Hypothesis 1: Access to mobile banking and digital financial services positively correlates with the level of financial inclusion among rural agricultural labourers.

Dependent Variable: Level of Financial Inclusion

Independent Variable: Access to Mobile Banking and Digital Financial Services

Control Variables: Age, Education Level, Income.

2. SPSS Tools

Pearson's correlation coefficient to measure the strength and direction of the relationship between access to mobile banking and financial inclusion.

Table 1: The Strength and Direction of the Relationship Between Access to Mobile Banking and Financial Inclusion

Variables		Access to Mobile Banking	Level of Knowledge
Access to Mobile Banking	Pearson Correlation	1	-.040
	Sig. (2-tailed)		.630
	N	150	150
Level of Knowledge	Pearson Correlation	-.040	1
	Sig. (2-tailed)	.630	
	N	150	150

Source

The Pearson's correlation coefficient analysis was conducted to examine the relationship between access to mobile banking and digital financial services and the level of financial inclusion among rural agricultural labourers. The correlation coefficient was found to be -0.040, and the p-value associated with this correlation is 0.630. Since the p-value is not statistically significant ($p > 0.05$), there is no strong evidence to suggest a significant positive correlation between access to mobile banking and financial inclusion in this sample of rural agricultural labourers. Therefore, the hypothesis that there is a positive correlation between these variables is not supported by this analysis.

3. Hypothesis 2: Digital literacy and financial education programs have a significant impact on the adoption and

utilization of mobile banking and digital financial services in rural agricultural communities.

Dependent Variable: Adoption and Utilization of Mobile Banking and Digital Financial Services

Independent Variables: Digital Literacy and Financial Education

Control Variables: Age, Education Level, Income

4. SPSS Tools

Independent Samples T-Test to compare the mean adoption and utilization of mobile banking between groups who received digital literacy and financial education and those who did not.

Table 2: Independent Samples T-Test

Dimensions		Levene's Test for Equality of Variances	
		F	Sig.
Access to Mobile Banking	Equal variances assumed	.297	.588
	Equal variances not assumed		

Source: Primary Data

An Independent Samples T-Test was conducted to compare the mean adoption and utilization of mobile banking between two groups: those who received digital literacy and financial education and those who did not. The results are presented in "Table 2," but the actual means and significance levels are not provided in your text. The interpretation would depend on the specific results from this analysis. If the p-value in the T-Test is less than your chosen significance level (typically 0.05), you can infer whether there is a significant impact of digital literacy and financial education on the adoption and utilization of mobile banking.

5. Hypothesis 3: Regulatory and policy frameworks that promote the development of mobile banking and digital financial services positively influence their accessibility and usage among rural agricultural labourers.

Dependent Variable: Accessibility and Usage of Mobile Banking and Digital Financial Services

Independent Variable: Regulatory and Policy Frameworks

Control Variables: Government Initiatives, Infrastructure

6. SPSS Tools: Multiple regression analysis to examine the relationship between regulatory and policy frameworks, accessibility, and usage of mobile banking while controlling for other factors.

Table 3: Multiple Regression Analysis

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.117 ^a	.014	-.007	1.49949

A. Predictors: (Constant), Digital Literacy, Financial education, Regulatory

Table 4: ANOVA^a

Model	Sum of Squares	df	Mean Square	F	Sig.	
1	Regression	4.556	3	1.519	.675	.568 ^b
	Residual	328.277	146	2.248		
	Total	332.833	149			

A. Dependent Variable: Access to Mobile

B. Predictors: (Constant), Level of digital literacy, Level of knowledge, Regulatory

Table 5: Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	6.113	.547		11.177	.000
	Regulatory	-.113	.106	-.094	-1.068	.287
	Level of knowledge	-.022	.183	-.010	-.120	.905
	Level of digital literacy	.109	.096	.101	1.128	.261

a. Dependent Variable: Access to Mobile

Interpretation: In "Table 5," a multiple regression analysis was conducted to examine the relationship between regulatory and policy frameworks and the accessibility and usage of mobile banking while controlling for other factors

like digital literacy, financial education, and control variables. The adjusted R Square value (-0.007) suggests that the model does not explain much of the variation in accessibility and usage of mobile banking. Additionally, the

p-value in the ANOVA table (0.568) indicates that the model is not statistically significant. Therefore, the hypothesis that regulatory and policy frameworks have a positive influence on accessibility and usage is not supported by this analysis.

7. Hypothesis 4: Increased financial inclusion through mobile banking and digital financial services in rural agricultural communities leads to improved economic stability and reduced poverty rates.

Dependent Variables: Economic Stability, Poverty Rates

Independent Variable: Financial Inclusion through Mobile Banking and Digital Financial Services

Control Variables: Education Level, Access to Agricultural Resources.

8. SPSS Tools: Chi-Square test to assess the association between financial inclusion and poverty status.

Table 9: Chi-Square -Financial Inclusion and Poverty Status

Financial Inclusion and Poverty Status	Value	Asymp. Sig. (2-sided)
Pearson Chi-Square	6.856 ^a	.552

Interpretation: In "Table 9," a Chi-Square test was conducted to assess the association between financial inclusion and poverty status. The Pearson Chi-Square value was 6.856, with an associated p-value of 0.552. Since the p-value is not statistically significant ($p > 0.05$), there is no strong evidence to suggest a significant association between financial inclusion and poverty status in this sample of rural agricultural communities. Therefore, the hypothesis that increased financial inclusion leads to improved economic stability and reduced poverty rates is not supported by this analysis.

Suggestion

Based on the study's findings, the following suggestions can be made:

For Digital Literacy and Financial Education Programs:

If the Independent Samples T-Test reveals a significant impact, it suggests that investing in digital literacy and financial education programs is beneficial. Therefore, it is recommended to expand and improve the quality of such programs for rural agricultural labourers.

For Regulatory and Policy Frameworks:

Given the lack of significance in the multiple regression analysis, it is advisable to reevaluate existing regulatory and policy frameworks to ensure they effectively promote accessibility and usage of mobile banking. Collaboration between regulatory bodies, financial institutions, and communities should be considered.

For Poverty Reduction:

Since financial inclusion alone may not significantly reduce poverty rates, it is recommended to explore complementary poverty alleviation strategies. This might involve addressing structural issues such as access to agricultural resources, education, and healthcare in rural areas.

Conclusion

In conclusion, this study has shed light on the complex relationships between mobile banking, digital financial services, digital literacy, financial education, regulatory frameworks, financial inclusion, economic stability, and poverty rates in rural agricultural communities. While the findings have not universally supported the hypotheses, they have provided valuable insights into the multifaceted nature of financial inclusion.

To achieve meaningful financial inclusion, a multi-pronged approach that combines access to services, education, and supportive policy environments may be necessary. Additionally, poverty reduction should be addressed holistically, considering factors beyond financial inclusion. Further research and policy adjustments are needed to refine strategies for improving the financial well-being of rural agricultural labourers and reducing poverty in these communities.

Reference

1. Beck T, Cull R. Banking in Transition Economies: Does Efficiency Require Stability? *Journal of Banking & Finance*,2014;38:85-106.
2. Chatterjee A, Anand N. "Financial Inclusion, Information and Communication Technology Diffusion and Economic Growth: A Panel Data Analysis", working paper 165/ 2017, Madras School of Economics, Chennai, India, July 2017.
3. Chatterjee A, Das S. "Information and Communication Technology Diffusion and Financial Inclusion: An Interstate Analysis for India". Madras School of Economics, Chennai, India, July 2019.
4. Dangi N, Kumar P. "Current situation of financial inclusion in India and its future visions", *International Journal of Management and social sciences research*,2013;2(8):155-166.
5. Demircuc-Kunt A, Klapper L, Singer D. "Financial inclusion and inclusive growth: A review of recent empirical evidence", The World Bank, 2017.
6. Goplan S. "Foreign Banks in Emerging Markets: Advantage or Impediment?", workingpaper No. 04. HKUST Institute for Emerging Market Studies, Hong Kong, 2015.
7. Gopalan S, Rajan RS. "How Does Foreign Bank Entry Affect Financial Inclusion in Emerging and Developing Economies", working paper No. 06, HKUST Institute for Emerging Market Studies, Hong Kong, 2015.
8. Kshetri N. The economics of mobile money: Harnessing the transformative power of technology for the global unbanked. *Business Horizons*,2017;60(3):335-345.
9. Neelakandan M, Maruthi I. "Analysis of performance of commercial banks on financial inclusion in kerala state with special reference to credits and loans". *Int. J. of SocialScience and Economic Research*,2019;4(2):901-929.
10. World Bank. The Global Findex Database 2017: Measuring Financial Inclusion and the Fintech Revolution, 2018. Retrieved from <https://databank.worldbank.org/reports.aspx?source=global-findex-database> Yadav P, Tanwar M. Digital Financial Inclusion in India: A Study of Rural and Urban Areas. In *Digital Financial Services*. Springer, 2018, 43-57.